

## What we offer



LIFE INSURANCE



**GROUP BENEFIT PLANS FOR BUSINESS** 



SEGREGATED FUNDS



**CRITICAL ILLNESS** 



INDIVIDUAL BENEFIT PLANS



**ANNUITIES** 



DISABILITY PROTECTION



**BUSINESS OVERHEAD PROTECTION** 

# Introducing our Insurance Team

### WHO WE ARE

Meckelborg Financial Group Ltd. contains a team of Insurance experts who see things differently. We work hard to provide you with the best Insurance coverage to suit you or your business' specific needs. We offer not only life and health Insurance products but we also specialize in group benefits, retirement plans, wealth management services, and investment products. We offer a full range of products and services with access to the top Insurance providers from coast to coast. Our in house Insurance team is uniquely experienced, with over 100 + years of combined service.

## WHY WE DO WHAT WE DO

Who else would you rather have structuring your insurance than a team who know the industry and products inside and out, knows the inner workings of the insurance companies, have access to dozens of insurance companies to shop the market and get you to the best products and price.

We have unparalleled external support - since we have the best insurance companies vying for our business.

We provide free Insurance reviews - because honesty - when is the last time you reviewed your policy? Wouldn't it be comforting to know that the money you are spending is paying for what you want?













## **MEET THE TEAM**

#### JERRY MECKELBORG

Jerry has been working in this industry for 49 years and his current position is President & Portfolio Manager. He plays a key role in helping determine the insurance required and the best product design for complicated situations. He is a problem solver who loves to work with clients to help them see the big picture and then have team players work with the clients to achieve their goals.

#### RICHIE STANVILOFF

Richie is an Associate Portfolio Manager and a member of MFG's insurance team. He has completed a Bachelor of Commerce at the University of Saskatchewan, with a major in Finance and entered the industry in 2007 after accepting a position at a major financial institution, and joined MFG in early 2013. Richie works with clients to help determine their financial goals, and provides personalized advice and solutions to best fit their specific needs.

#### BENOIT GAUDET

Benoit will be celebrating 20 years in the industry come February 2019, ten of which are at MFG. He started in Admin, having learned all aspects of the business, and has worked his way up to Portfolio Manager in that time. His day to day involves managing relationships and providing quality service to a large number of MFG clients. Behind the scenes, he works on ever evolving planning strategies and investment solutions.

#### RICHARD FACIA

Richard Facia, one of our team members is also a member of CALU (Conference for Advanced Life Underwriting) an association of top insurance advisers, tax and legal professionals working in the advanced insurance, tax, and estate planning markets. He is now part of the MFG team, specializing in reviewing and structuring agreements for complicated corporate of personal cases and providing advanced technical support in the area of insurance planning. He is also an expert in estate preservation, corporate owned insurance, business succession planning, planned gifting, product analysis, and taxation issues pertaining to life insurance

#### **ASHLIE CUSTER**

Assistant to the entire Insurance Team, Ashlie has been in the industry for two years. Her previous work in Insurance specialized in health services specific to the Canadian Government with one of the country's largest health care providers. At MFG she assists the Insurance team with administration and marketing.

#### WE'RE MORE THAN JUST NUMBERS

We go above and beyond for our clients and truly believe in the power of financial advice to change lives for the better.

